

PERFORMANCE ASSESSMENT
3 WEEKS

1 PRE WORKSHOP

INSIGHTS: 360°

BUSINESS: Your business, vision, playing field, USP, challenges, competitors.

TEAM: Skill level, potential, requirements.

CUSTOMERS: Type, values, needs, alternatives, challenges.

GOAL: Vision, purpose, outcome.

INTRODUCE: Team excited, invested.

QUESTIONS: Individual insight.



PERFORMANCE IMPROVEMENT
1-2 DAYS

2 WORKSHOP

FOCUSED ON EXCELLENCE

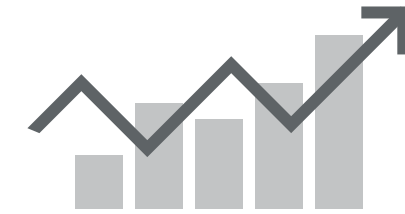
SKILLS: Be a master. We share top end sales techniques. Strategy for success.

TOPICS: Choose topics to exceed goal.

MOTIVATED: Take action!

PREMIUM TRAINING: Highest standard of trainers. Years of 'hands on' experience. Qualified.

MINDSET: Be positive about your solution & confident in your position.



PERFORMANCE SUPPORTED
4 WEEKS

3 POST WORKSHOP

SUCCESS BREEDS SUCCESS

ACCOUNTABLE: Take action to achieve results.

CONTENT: Tailored content to drive results.

COACHING: Question platform to assist.

RESOURCES: To assist with growth.

ASSISTANCE: To the team.

SUPPORT: We support the Managers in knowing how they can keep the team upskilled and motivated.

SUCCESS: We set the team up for success.